

CITY OF CAPE CORAL
REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE

Requesting Department: City Managers / CIP _____

Vendor Name: DLT Solutions, LLC Vendor #854 _____

Address: 2411 Dulles Corner Park, Suite 800
Herndon, VA. _____

Phone: (571) 346-1849 _____ E-Mail: Nathan.mcalexander@dlt.com _____

Price: \$ 14,559.75 _____

Description of item to be procured:

Renewal of Auto CAD and Civil 3D software for CIP division.

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service:


The CIP division has been using the AutoCAD / Civil 3D software provided by DLT Solutions for multiple years. When CIP became a division under the City Manager's Office in 2021, personnel from Public Works and UEP were already utilizing the AutoCAD and Civil 3D software. While previously we were on different billing cycles, we have worked together to get all personnel on the same billing cycle. Renewal is of Auto CAD for 3 CIP employees and renewal of Civil 3D for 3 CIP employees.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:


Since the City utilizes DLT Solutions for the AutoCAD / Civil 3D software, it would not be feasible to change providers. This software is used by project managers / principal engineers to review design and construction plans/as-builts.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

Competitive products will be assessed if available and an open mind will be used in evaluating whether a competitors product functionality and cost-effectiveness.

Department Director's Signature: 

Date: 2/28/25

Approval: Procurement Manager  (not to exceed \$50,000.00) Date: 4/1/25

Approval: City Manager _____ (not to exceed \$100,000.00) Date: _____

Council authorization required if exceeding \$100,000.00

Revised 1/6/2020- Per Ordinance #52-19, Article VIII: Purchase and Sale of Real and Personal Property. Adopted 12/02/2019



Price Quotation

Quote: 5297760
 Reference: 1911326
 Date: 02/12/2025
 Expires: 03/14/2025

To: Elizabeth Ellis
 Cape Coral City of (FL)
 1015 Cultural Parks Blvd
 Cape Coral, FL 33915

From: Nathan McAlexander
 DLT Solutions, LLC
 2411 Dulles Corner Park
 Suite 800
 Herndon, VA 20171

Phone: (239) 896-7973
 Fax:
 Email: eellis@capecoral.net

Phone: (571) 346-1849
 Fax: (571) 346-1849
 Email: nathan.mcalexander@dlt.com

#	DLT Part No.	Contract	Qty	Unit Price	Ext. Price
1	1007-1001	OM	6	\$182.07	\$1,092.42
Applied Software Advantage 1-Year - - Government Individual (1-10 Subscriptions)					
PoP: 4/27/2025 through 4/26/2026					
2	9701-1001913	OM	3	\$2,593.27	\$7,779.81
Civil 3D Government Single-user Annual Subscription Renewal					
PoP: 4/27/2025 through 4/26/2026					
3	9701-1004929	OM	3	\$1,895.84	\$5,687.52
AutoCAD - including specialized toolsets Government Single-user Annual Subscription Renewal					
PoP: 4/27/2025 through 4/26/2026					

This quote is on behalf of Applied Software, Graitec Group, your authorized Autodesk reseller.

Total **\$14,559.75**



DLT Solutions

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Expires: 03/14/2025

Contract Number: OPEN MARKET
DUNS #: 78-646-8199
Federal ID #: 54-1599882
CAGE Code: OS0H9
FOB: Destination
Terms: Net 30 (On Approved Credit)
DLT accepts VISA/MC/AMEX

UNLESS CONTROLLED BY AN EXISTING RESELLER PARTNER AGREEMENT OR OTHER WRITTEN CONTRACTUAL AGREEMENT BETWEEN YOU AND DLT, THIS QUOTE AND ANY RESULTING AWARD OR ORDER IS SUBJECT TO THE TERMS AND CONDITIONS POSTED AT [HTTPS://WWW.DLT.COM/PRODUCTS/CLIENT-COMMERCIAL-LICENSES](https://www.dlt.com/products/client-commercial-licenses). THESE TERMS CONTROL THE TERMS OF SALES AS WELL AS THE END USER'S USE OF THE PRODUCTS AND/OR SERVICES INCLUDED IN THIS QUOTE. BUYER IS DIRECTED TO INCORPORATE (BY REFERENCE) THIS QUOTE IN ANY RESULTING AWARD OR ORDER. THE TERMS AND CONDITIONS AT THE ABOVE LINK ARE THE ONLY CONTROLLING TERMS THAT WILL APPLY TO A RESULTING ORDER AND THE USE OF THE PRODUCTS AND/OR SERVICES INCLUDED IN THIS QUOTE. ANY ADDITIONAL OR INCONSISTENT TERMS ON BUYER'S ORDER THAT IN ANY WAY, MODIFY, ALTER OR NEGATE THE TERMS OF SALE OR THE MANUFACTURER'S END USER LICENSE AGREEMENT WILL NOT BE BINDING ON DLT OR ITS MANUFACTURERS AND SHALL NOT APPLY UNLESS SPECIFICALLY AGREED TO IN WRITING BY DLT AND THE MANUFACTURER. NO RETURNS ARE AUTHORIZED OF THE PRODUCTS AND/OR SERVICES INCLUDED IN THIS QUOTE. THE PRODUCTS AND/OR SERVICES INCLUDED IN THIS QUOTE ARE NONRECOURSE, NONCANCELLABLE, AND NON-RETURNABLE UNLESS EXPLICITLY AGREED TO IN WRITING BY DLT.

**PLEASE REMIT
PAYMENT TO:**

ACH: DLT Solutions, LLC
Bank of America
ABA # 111000012
Acct # 4451063799

-OR-

Mail: DLT Solutions, LLC
P.O. Box 743359
Atlanta, GA 30374-3359

Customer orders are subject to all applicable taxes and regulatory fees.

Documentation to be submitted to validate Invoice for payment:

- a. Authorized Services shall be invoiced with a corresponding time report for the period of performance identifying names, days, and hours worked.
- b. Authorized reimbursable expenses shall be invoiced with a detailed expense report, documented by copies of supporting receipts.
- c. Authorized Education or Training shall be invoiced with a Report identifying date and name of class completed, and where applicable the name of attendees.

RESOLUTION 160 - 22

A RESOLUTION OF THE CITY OF CAPE CORAL APPROVING THE RENEWAL OF SINGLE SOURCE PURCHASES FROM VARIOUS VENDORS AND AUTHORIZED RESELLERS FOR SOFTWARE, SOFTWARE SUPPORT, AND HARDWARE MAINTENANCE; AUTHORIZING THE CITY MANAGER OR HIS DESIGNEE TO EXECUTE PURCHASE ORDERS AND ALL DOCUMENTS REQUIRED FOR THE SINGLE SOURCE PURCHASES; PROVIDING AN EFFECTIVE DATE.

WHEREAS, the Information Technology Services Department is recommending renewing single source purchases, such as, software, software support, and hardware maintenance from multiple vendors for the various software systems utilized by City departments; and

WHEREAS, this resolution allows the City to take advantage of bulk purchasing agreements and "piggybacking" other entities to take advantage of the purchasing power of a larger entity; and

WHEREAS, for goods and/or services not on a bid or contract awarded by another entity, the Procurement Department will follow the bidding and/or quoting process in accordance with the City of Cape Coral Code of Ordinances Section 2-144; and

WHEREAS, the City Manager recommends the renewal of single source purchases from various vendors for software, software support and hardware maintenance within the City's various funds, in the estimated annual amount of \$1,443,293, and his staff shall, always, comply with all applicable procurement procedures identified in Section 2-144 of the City Code of Ordinances.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF CAPE CORAL, FLORIDA, AS FOLLOWS:

Section 1. The City Council hereby approves the renewal of single source purchases from various vendors and authorized resellers for software, software support, and hardware maintenance in the estimated annual amount of \$1,443,293, as referenced on the itemized spreadsheet attached hereto as Exhibit 1.

Section 2. The City Council hereby authorizes the City Manager or his designee to approve the purchase orders and any related documents. The City Manager and his staff shall, always, comply with all applicable procurement procedures identified in Section 2-144 of the City Code of Ordinances.

Section 3. This Resolution shall take effect immediately upon its adoption.

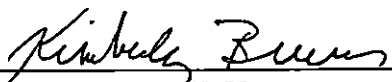
ADOPTED BY THE CITY COUNCIL OF THE CITY OF CAPE CORAL AT ITS REGULAR COUNCIL SESSION THIS 7th DAY OF September, 2022.



JOHN GUNTER, MAYOR

VOTE OF MAYOR AND COUNCILMEMBERS:

ATTESTED TO AND FILED IN MY OFFICE THIS 16th DAY OF September, 2022.



KIMBERLY BRUNS
CITY CLERK

APPROVED AS TO FORM:



DOLORES D. MENENDEZ
CITY ATTORNEY
res/Single Source Software

EXHIBIT 1

Resolution 160-22 - SOFTWARE RENEWALS

VENDOR/AUTHORIZED RESELLER	Current Vendor if Authorized Reseller	PRODUCT/Description	Annual Contract Amount	Department	Division	Inception	Frequency	Term	Expiration Date
Relativity ODA LLC		Software License Agreement for Legal Hold software	\$ 8,000	City Attorney		11/1/2016	3 year agreement	11/1/2019 to 10/31/2022	11/1/2022
Wolters Kluwer Financial Services Inc		Audit electronic workpaper software	\$ 17,350	City Auditor		11/5/2020	Annual	11/5/22 to 11/4/23	11/4/2023
Benevate Inc.		Neighborly Software	\$ 34,500	City Manager	EDO	April 2022	Annual	Apr 2022 to Apr 2024	4/28/2024
CoStar Realty Information, Inc.		Subscription based software to enable free real estate data to end user	\$ 19,980	City Manager	EDO	10/6/20	Annual	10/1/21-9/30/22	09/30/2022
Fifth Asset Inc DBA DebtBook		DebtBook Subscription	\$ 10,000	Finance	Accounting	10/15/2021	Annual	10/15/2021 to 10/14/2023	10/15/2023
Reports Now Inc		ReportsNow Academy Online University (Annual Subscription) \$1,500; Support and Maintenance Plan \$3,840; License Fee (Automator) \$2,880; License Fee (Templates) \$1,920	\$ 10,140	Finance	Administration	10/1/2012	Annual	10/1/2021 - 09/30/2022	9/30/2022
Critical Media		Media Monitoring Service (Cost split between Fire, PD and Communications)	\$ 4,200	Fire			Annual	04/01/2022-03/31/2023	03/31/2023
International Public Safety Data Institute		NFORs Data Reporting and Call Tracking for Fire/EMS/CAD	\$ 8,000	Fire	DPS	July 2020	Annual	07/03/2022-07/02/2023	07/02/2023
Station Automation Inc		Logistics Management software for vehicle, equipment, inventory, and controlled substance checks.	\$ 17,695	Fire	Logistics	December 2016	Annual	03/31/2022-03/30/2023	03/30/2023
TargetSolutions Learnig LLC		State Credential and Training Tracking for Fire Personnel	\$ 20,355	Fire	DPS	October 2017	Annual	10/01/2022-09/30/2023	09/30/2023
Veoci, Inc		Veoci collaboration, continuity, and response software	\$ 56,746	Fire	Emergency Management	November 2020	Annual	11/1/21 to 10/31/22	10/31/2022
GovernmentJobsCom Inc		HR Onboard module. The module serves as the software to enable new hires the ability to complete all new hire paperwork electronically, thereby improving the overall new hire onboarding experience and streamlining efficiency.	\$ 15,502	Human Resources	Talent Acquisition	November 2018	Annual	10/29/2021-10/28/2022	10/28/2022
GovernmentJobsCom Inc		HR Applicant Tracking Software. Allows users to research, apply for, and subscribe to positions associated with the City of Cape Coral. Allows Recruitment to follow open positions from posting to fulfillment.	\$ 11,308	Human Resources	Talent Acquisition	December 2004	Annual	12/03/2021-12/02/2022	12/02/2022
Cisco Systems INC		Duo MFA	\$ 97,200	IT	Security		Annual	06/22/2022-06/21/2023	6/21/2023
Enco Systems INC		Encaptions3/Annual license	\$ 24,864	IT	Bus. Apps	2020	Annual	07/01/2022-06/30/2024	6/30/2024
Flycast Partners INC		IT Help Desk and request management system	\$ 22,365	IT	17005/Systems	2020	2 Year	11-11-2021 - 11-10-2022	11/10/2022
Granicus LLC		Public Record request management software (City Clerk)	\$ 15,241	IT	Bus. Apps	2017	Annual	6/15/2022 - 6/14/2023	6/14/2023
Granicus LLC		GovQA (WebQA dba GovQa)	\$ 11,950	IT	Bus. Apps	2021	Annual	12/22/2021 - 12/21/2022	12/21/2022
Infosight INC		NovusAGENDA public meeting management software/Annual maintenance	\$ 33,600	IT	Security	2019	Annual	01/05/2022-01/04/2023	1/4/2023
Infosight INC		IT Risk Management	\$ 19,200	IT	Security	2021	3-Year	07/30/2021-07/30/2024	7/30/2024
International Association of Certified ISAOS Inc		Security	\$ 6,500	IT	Security	2021	Annual	05/01/2022 - 05/01/2023	5/1/2023
Nubeva, Inc.		Ransomware Reversal Software	\$ 42,000	IT	Security	2022	Annual	07/15/2022-07/14/2023	7/14/2023
Qless INC		Qless Appointment scheduling	\$ 11,358	IT	Bus. Apps	2021	Annual	03/15/2022-03/14/2023	3/14/2023
Revize LLC		Content Management System(CMS) Annual software subscription & Hosting	\$ 3,900	IT	Bus. Apps	2021	Annual	10/1/2021 - 9/30/2022	9/30/2022
SHI International Corp		Xmedius Fax	\$ 3,582	IT	17005/Systems	2021	Annual	06-17-2022 - 06-16-2023	6/16/2023
SolarWinds		Network Tools Solarwinds (Orion, Patch Mgr, Dameware, IP Monitor)	\$ 14,000	IT	Network	2016	Annual	07/01/2021 - 06/30/2022	6/30/2022
Sympro INC		Treasury Management software/Annual support	\$ 20,144	IT	Bus. Apps	2009	Annual	07/01/2022 - 06/30/2023	6/30/2023
Zamorins Solutions Inc		ParkZapp software allows playground inspections and will create work orders if products fail inspection.	\$ 4,000	Parks and Recreation	Parks Maintenance	7/10/21	Quarterly or Annual	10/11/2021 to 10/10/2022	10/10/2022
Celebrite USA Corp		UFED 4PC Ultimate SW Renewal	\$ 4,300	Police	Investigative Services Bureau	Prior to 2016	Annual	04-15-2022-04-14-2023	4/14/2023
Celebrite USA Corp		UFED 4PC Ultimate SW Renewal-Addtl staff	\$ 4,300	Police	Investigative Services Bureau	Prior to 2016	Annual	10-31-2021-10-30-2022	10/30/2022
CI Technologies, Inc.		Annual Software subscription renewal for IPro professional standards software and Blue Team field support service software and EIPro application licensing	\$ 16,065	Police	Administration	04/01/2022	Annual	04/01/2022 to 03/31/2023	03/31/2023
Corona Software Inc		Ops Force System	\$ 7,500	Police	Administration	09/20/2016	Annual	01/01/2022 to 01/01/2023	1/1/2023

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Grayshift LLC		GrayKey License. Ability to unlock iOS (Apple) mobile devices within forensic lab.	\$ 27,995	Police	Investigative Services Bureau	October 2019	Annual	10-14-2021-10-13-2022	10/13/2022
LexisNexis Risk Solutions		Accurint Virtual Crime Center. Allows users to research and obtain information from multiple databases, other law enforcement agencies and LexisNexis public record data within one search.	\$ 37,875	Police	Investigative Services Bureau	July 2019	Annual	07-01-2022-06-30-2023	06/30/2023
Morpho USA Inc		Latent Expert Workstation with illumination station maintenance and support. This software is designed to work with the existing Automated Fingerprint Identification System (AFIS) located at Florida Department of Law Enforcement (FDLE) and Lee County Sheriff's Office (LCSO).	\$ 9,152	Police	Investigative Services Bureau	August 2019	Annual	8/27/2022-8/26/2023	08/26/2023
Power Details LLC		Off Duty Detail Management	\$ 6,202	Police	Administration	Prior to 2014	Annual	06/21/2022 to 06/20/2023	06/20/2023
Ramundsen Superior Holdings LLC		False Alarms	\$ 12,201	Police	Administration	Prior to 2015	Annual	10/1/2021 to 09/30/2022	9/30/2022
Vigilant Solutions, LLC		Annual Licensing for the LRP Cameras	\$ 13,733	Police	Administration		Annual	07/01/2022 to 06/30/2023	06/30/2023
Dude Solutions Inc		Work Order system for City Departments to inform Facilities Management of building issues	\$ 15,610	Public Works	Facilities Management	09/26/2012	Annual	October 2021 to September 2022	9/30/2022
Gilbarco Inc		Gasboy support annual service agreement for 10 fuel sites. Includes Fleet and head office support	\$ 7,150	Public Works	Fleet (ISF)	11/27/2013	Annual	9/9/21 to 9/9/22	9/9/2022
Penton Business Media Inc & Subsidiaries		Equipment/Vehicle pricing book for sidewalk grant costing	\$ 4,134	Public Works	Transportation	Unknown	Annual	07/26/2022-07/25/2023	07/25/2023
Allmax Software Inc		Software to track maintenance and generate work orders for water production assets	\$ 3,140	Utilities	Water Production	2016	Annual	Feb 2022 to Feb 2023	2/28/2023
Allmax Software Inc		Antero Asset Tracking / Maintenance Database - used to schedule preventative maintenance on critical plant equipment	\$ 3,140	Utilities	Water Reclamation	2016	Annual	08/01/2022 to 07/31/2023	07/31/2023
Cues Inc		GraniteNet WebSync Server Annual Support Plan (GN597) / Granitenet WebView Server Annual Support Plan (GN567) / Basic GraniteNet Cloud Hosting Annual Service NEW (GY103) / GraniteNet Cloud Floating Annual License (GY102): Annual Software Cloud Service Subscription Agreement. This is utilized for the (3) TV Sewer Trucks to save their data to the cloud per ITS.	\$ 5,400	Utilities	Util Coll/Dist	August 2020	Annual	12/18/2021-12/17/2022	12/17/2022
DLT Solutions LLC		Civil 3D Government Single-user Annual Subscription Renewal Ongoing Priority Support 1-5 Seats	\$ 11,644	Utilities	Administration	2022	Annual	4/27/2022-4/26/2023	4/26/2023
DLT Solutions LLC		Civil 3D Government Single-User, Annual Subscription Renewal - GEO Processing Tech UCD	\$ 1,684	Utilities	Util Coll/Dist	September 2020	Annual	1/12/2022-1/11/2023	1/11/2023
Hadronex Inc.		Smartcovers for Lift Stations provides the ability to acquire water levels and/or flow data below the manhole cover or lift station lid, or other structures with open channel flows, using ultrasonic technology	\$ 31,665	Utilities	UCD & Lift Stations	2020-?	2 Years	08/01/2022-07/31/2023	07/31/2023
SHI International Corp		Quest Rapid Recovery - used to back up SCADA virtual machines	\$ 4,800	Utilities	Water Reclamation		Annual	09/15/2021 - 09/15/2022	09/15/2022
SHI International Corp		VMWare vSphere ESXi - used to host virtual servers for SCADA system	\$ 1,867	Utilities	Water Reclamation		Annual	03/31/2021 - 03/30/2022	03/30/2022
SHI International Corp		Symantec Endpoint Protection - Anti-Virus for SCADA network computers	\$ 677	Utilities	Water Reclamation	2020	Annual	11/02/2021 - 11/01/2022	Nov 2022
Authorized Reseller	Net3	VMWare	\$ 71,394	IT	17005/Systems	2021	Annual	11-01-2022-10-31-2023	10/31/2023
Authorized Reseller	Net3	Zerto PvDC	\$ 70,383	IT	17005/Systems	2020	Annual	09-01-2021 - 08-31-2022	8/31/2023
Authorized Reseller	Compuquip Technology	SentinelOne Anti-Virus	\$ 62,816	IT	Security	2022	Annual	09/23/2023-09/22/2024	9/22/2024
Authorized Reseller	CDWG	Mimecast	\$ 60,325	IT	17005/Systems	2020	Annual	08-27-2021 - 08-26-2022	8/26/2022
Authorized Reseller	vCloud Tech	NetMotion Wireless	\$ 54,197	IT	17005/Systems	2020	Annual	09-05-2021 - 09-04-2022	9/4/2022
Authorized Reseller	vCloud Tech	Vmware	\$ 49,089	IT	17005/Systems	2020	Annual	11-01-2021-10-31-2022	10/31/2022
Authorized Reseller	SHI International Corp.	Tenable Io	\$ 35,257	IT	Security	2020	Annual	03/31/2022 - 03/30/2023	3/30/2023
Authorized Reseller	CDWG	ForcePoint DLP	\$ 33,635	IT	Security	2020	Annual	09/25/2021 - 09/24/2022	9/24/2022
Authorized Reseller	NETWORK DESIGN & MANAGEMENT INC	LogRhythm	\$ 29,699	IT	Security		Annual	12/01/2021 - 11/30/2022	11/30/2022
Authorized Reseller	vCloud Tech	Adobe	\$ 29,071	IT	17005/Systems	2021	Annual	08-25-2021 - 08-25-2022	8/25/2022

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Authorized Reseller	vCloud Tech	Carbon Black App Control	\$ 27,627	IT	Security	2021	Annual	03/08/2022 - 03/07/2023	3/7/2023
Authorized Reseller	vCloud Tech	ExaGrid	\$ 27,504	IT	17005/Systems	2020	Annual	09/15/2021 - 09/14/2022	9/14/2022
Authorized Reseller	Phoenix Business Consulting	Concur annual licenses	\$ 24,142	IT	Bus. Apps	2020	Annual	9/1/2020 - 8/31/2023	8/31/2023
Authorized Reseller	Smarsh	vCloud	\$ 21,119	IT	17005/Systems	2020	Annual	06-30-2022 - 06-30-2023	6/30/2023
Authorized Reseller	Idera	SQLSafe/SQL Diagnostic Manager - IT tools (software)	\$ 13,885	IT	Bus. Apps	2021	Annual	02/24/2022 - 02/23/2023	2/23/2023
Authorized Reseller	vCloud Tech	AirWatch/Workspace One	\$ 12,887	IT	17005/Systems	2020	Annual	07-23-2022 - 07-22-2023	7/23/2023
Authorized Reseller	PRESIDIO HOLDINGS INC	Kemp WAFs	\$ 10,997	IT	Security	2020	Annual	10/10/2021 - 10/09/2022	10/9/2022
Authorized Reseller	vCloud Tech	AD Manage Engine - AD360	\$ 8,670	IT	17005/Systems	2020	3 Years	09-04-2021 - 09-03-2022	9/3/2022
Authorized Reseller	PRESIDIO HOLDINGS INC	Aruba ClearPass	\$ 6,706	IT	Security	2020	Annual	11/06/2021 - 11/05/2022	11/5/2022
Total			\$ 1,443,293						